# BIGGER PICTURE 2012



# GLOBAL REPORTING INITIATIVE AND UNITED NATIONS GLOBAL COMPACT INDEX

# SUSTAINABILITY REPORT 2012

- Fully reported
- Partially reported (only part of the indicator may be relevant or we are working towards fully reporting in the future)
- Not reported (not relevant, commercially confidential or committed to future reporting)





### GLOBAL REPORTING INITIATIVE AND UNITED NATIONS GLOBAL COMPACT COMMUNICATION ON PROGRESS INDEX

Telstra reports with reference to the Global Reporting Initiative (GRI) G3 Guidelines and Telecommunications Sector Supplement (pilot) to a B+ Application Level, and the United Nations Global Compact (UNGC). This Index provides a guide to information located in Telstra's 2012 Annual Review, the Bigger Picture sustainability reporting series, our website, Annual Report and Annual Financial Results where relevant to GRI or UNGC reporting elements and indicators.

- > Strategy and analysis
- > Organisational profile
- > Report parameters
- > Governance, commitments and engagement
- > Economic
- > Environmental
- > Human rights
- > Labour practices and decent work
- > Product responsibility
- > Society
- > Telecommunications specific indicators

### STRATEGY AND ANALYSIS

| STRAILOT AND I                         | ANALISIS                             |                       |  |
|--|--------------------------------------|-----------------------|--|
| GRI G3 / UNGC<br>COP ALIGNMENT         | DESCRIPTION                          | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE  |
| G3 1.1<br>UNGC Statement<br>of support | Statement from the Chairman and CEO  | <b>⊘</b>              | Message from the Chairman and CEO, p.3 Telstra<br>2012 Bigger Picture – Our Approach   |
| G3 1.2                                 | Key impacts, risks and opportunities | <b>⊘</b>              | Key impacts, challenges and opportunities:<br>Context, p. 4 Telstra 2012 Bigger Picture – Our<br>Customers; Context, p. 4 Telstra 2012 Bigger Picture<br>– Our Environment; Context, p. 4 Telstra 2012 Bigger<br>Picture – Our People; Context, p. 4 Telstra 2012<br>Bigger Picture – Our Community                        |
|  |                                      |                       | Effect on stakeholders rights: Stakeholder<br>engagement, p .4 Telstra 2012 Bigger Picture – Our<br>People; Employment and workplace relations, p.14<br>Telstra 2012 Bigger Picture – Our People   |
|  |                                      |                       | Prioritising challenges and opportunities:<br>Sustainability at Telstra – Approach, p. 6 Telstra<br>2012 Bigger Picture – Our Approach   |
|  |                                      |                       | Conclusions on progress and reasons for<br>performance: Context, p. 4 Telstra 2012 Bigger<br>Picture – Our Customers; Context, p. 4 Telstra 2012<br>Bigger Picture – Our Environment; Context, p. 4<br>Telstra 2012 Bigger Picture – Our People; Context,<br>p. 4 Telstra 2012 Bigger Picture – Our Community              |
|  |                                      |                       | Main process to address performance:<br>Sustainability governance, p.6 Telstra 2012 Bigger<br>Picture – Our Approach   |
|  |                                      |                       | Risks and opportunities for the organisation arising from sustainability trends: Context, p. 4 Telstra 2012 Bigger Picture – Our Customers; Context, p. 4 Telstra 2012 Bigger Picture – Our Environment; Context, p. 4 Telstra 2012 Bigger Picture – Our People; Context, p. 4 Telstra 2012 Bigger Picture – Our Community |
|  |                                      |                       |  |



### STRATEGY AND ANALYSIS

| GRI G3 / UNGC<br>COP ALIGNMENT | DESCRIPTION                          | LEVEL OF REPORTING | REFERENCE / DIRECT RESPONSE   |
|--------------------------------|--------------------------------------|--------------------|---|
| G3 1.2 (cont)                  | Key impacts, risks and opportunities | <b>⊘</b>           | Prioritising key topics as risks and opportunities:<br>Material sustainability issues, p. 6 Telstra 2012<br>Bigger Picture – Our Approach |
|                                |                                      |                    | Targets and performance against targets:<br>Sustainability scorecard, p. 8 Telstra 2012 Bigger<br>Picture – Our Approach                  |
|                                |                                      |                    | Targets for next year, mid-term objectives and<br>goals: Sustainability scorecard, p. 8 Telstra 2012<br>Bigger Picture – Our Approach     |
|                                |                                      |                    | Governance mechanisms to manage risks and opportunities: Sustainability governance, p. 6 Telstra 2012 Bigger Picture – Our Approach       |
|                                |                                      |                    |   |

### ORGANISATIONAL PROFILE

| GRI G3 / UNGC<br>COP ALIGNMENT | DESCRIPTION                               | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE  |
|--------------------------------|---|-----------------------|--|
| G3 2.1                         | Name of organisation                      | $\bigcirc$            | Telstra Corporation Limited  |
| G3 2.2                         | Primary brands, products and services     | $\bigcirc$            | Our Company - Fast Facts http://www.telstra.com.<br>au/abouttelstra/company-overview/fast-facts/   |
| G3 2.3                         | Operational structure of the organisation | <b>⊘</b>              | Business units http://www.telstra.com.au/<br>abouttelstra/company-overview/business-units/<br>index.htm  |
| G3 2.4                         | Location of organisation's headquarters   | <b>⊘</b>              | Telstra's principal Australian office is located at 242<br>Exhibition Street, Melbourne  |
| G3 2.5                         | Countries of operation                    | <b>⊘</b>              | Geographic locations: Our Company - Fast Facts: Telstra Global http://www.telstra.com.au/ abouttelstra/company-overview/fast-facts/  Significant operations: Performance, p. 15 Telstra 2012 Bigger Picture - Our People   |
| G3 2.6                         | Nature of ownership and legal form        | <b>⊘</b>              | Telstra Corporation Limited is a publicly listed<br>Australian company<br>Additional information: History http://www.telstra.<br>com.au/abouttelstra/company-overview/history/   |
| G3 2.7                         | Markets served                            | <b>⊘</b>              | Geographic breakdown: Our Company – Fast Facts http://www.telstra.com.au/abouttelstra/company-overview/fast-facts/  Customers and sectors: Operating segments, pp. 26-27 and Products and Services p. 31 Telstra Corporation Limited Financial Results for the Year ended 30 June 2012 |



### ORGANISATIONAL PROFILE

| GRI G3 / UNGC<br>COP ALIGNMENT | DESCRIPTION         | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE   |
|--------------------------------|---------------------|-----------------------|---|
| G3 2.8                         | Scale               | <b>⊘</b>              | By net sales: Summary financial results, p. 1 Telstra Corporation Limited Financial highlights for the Year ended 30 June 2012 (released as part of the Financial Results for the Year ended 30 June 2012)  By debt and equity: Summary financial results, p. 1 Telstra Corporation Limited Financial highlights for the Year ended 30 June 2012 (released as part of the Financial Results for the Year ended 30 June 2012)  By products/services provided: Our Company – Fast |
|                                |                     |                       | Facts http://www.telstra.com.au/abouttelstra/company-overview/fast-facts/   |
|                                |                     |                       | By number of employees: Workforce profile, p. 14<br>Telstra 2012 Bigger Picture – Our People  |
| G3 2.9                         | Significant changes | <b>⊘</b>              | Segment information, pp. 26-27 Telstra Corporation<br>Limited Financial Results for the Year ended 30<br>June 2012  |
| G3 2.10                        | Awards received     | <b>⊘</b>              | Awards http://www.telstra.com.au/abouttelstra/<br>company-overview/awards/  |
|                                |                     |                       |   |

### REPORT PARAMETERS

| NEI ON TANALIETENO             |                                     |                       |  |
|--------------------------------|-------------------------------------|-----------------------|--|
| GRI G3 / UNGC<br>COP ALIGNMENT | DESCRIPTION REPORT PARAMETERS       | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE  |
| G3 3.1                         | Reporting period                    | $\bigcirc$            | 2011/12 financial year   |
| G3 3.2                         | Date of most recent previous report | <b>⊘</b>              | 2010/11 financial year; released in December 2011  |
| G3 3.3                         | Reporting cycle                     | <b>②</b>              | Annual   |
| G3 3.4                         | Contact point                       | <b>⊘</b>              | Natalie Falzon, Chief Sustainability Office at sustainability@team.telstra.com   |
|                                | REPORT SCOPE AND BOUNDARY           |                       |  |
| G3 3.5                         | Defining report content             | <b>⊘</b>              | Defining content including determining materiality, prioritising topics and application of GRI G3 guidance: Material sustainability issues, p. 6 Telstra 2012 Bigger Picture – Our Approach; Reporting frameworks, inside back cover Telstra 2012 Bigger Picture – Our Approach  Report audience: About our sustainability reporting, inside front cover Telstra 2012 Bigger Picture – Our |
|                                |                                     |                       | Approach   |
| G3 3.6                         | Boundary of the report              | $\bigcirc$            | Scope, inside cover Telstra 2012 Bigger Picture –<br>Our Approach  |
|                                |                                     |                       |  |



### REPORT PARAMETERS

| GRI G3 / UNGC<br>COP ALIGNMENT | DESCRIPTION REPORT SCOPE AND BOUNDARY                           | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE  |
|--------------------------------|---|-----------------------|--|
| G3 3.7                         | Limitations on the scope/<br>boundary                           | $\bigcirc$            | Scope, inside cover<br>Telstra 2012 Bigger Picture – Our Approach  |
| G3 3.8                         | Reporting on joint ventures and other entities                  | <b>⊘</b>              | Reporting scope has not significantly changed from previous years. Performance information for Sensis, a wholly owned Australian based entity, is progressively being incorporated to reflect the ownership changes initiated during the year.  It has been clearly noted where Sensis performance   |
|                                |   |                       | information has been included throughout the<br>Telstra 2012 Bigger Picture sustainability<br>reporting series.  |
| G3 3.9                         | Data measurement techniques                                     | <b>⊘</b>              | Data measurement techniques are based on the indicator protocols unless methodologies are otherwise stated or where national frameworks exist. Methodologies and assumptions are identified where appropriate in footnotes or the body of the text where the data resides. See notes included with performance tables throughout the Telstra 2012 Bigger Picture sustainability reporting series.  |
|                                |   |                       | A summary is also provided in Glossary – see<br>Reports, Links & Downloads at http://www.telstra.<br>com.au/sustainability   |
| G3 3.10                        | Re-statements   | $\bigcirc$            | Employment and workplace relations, Performance,<br>p. 14 Telstra 2012 Bigger Picture – Our People   |
| G3 3.11                        | Significant changes from previous report                        | <b>⊗</b>              | Reporting scope, boundary and measurement techniques have not significantly changed from previous years. Performance information for Sensis, a wholly owned Australian based entity, is progressively being incorporated to reflect the ownership changes initiated during the year.  It has been clearly noted where Sensis performance information has been included throughout the Telstra 2012 Bigger Picture sustainability reporting |
| G3 3.12                        | Location of the Standard<br>Disclosures                         | <b>⊘</b>              | series.  This document. Available to download at Reports, Links & Downloads http://www.telstra.com.au/sustainability   |
| G3 3.13                        | External assurance of<br>Report- current policy and<br>practice | <b>⊘</b>              | Assurance, inside back cover Telstra 2012 Bigger<br>Picture – Our Approach. Assurance statements<br>available to download at Reports,<br>Links & Downloads<br>http://www.telstra.com.au/sustainability   |



### GOVERNANCE, COMMITMENTS AND ENGAGEMENT

| GOVERNANCE, COMMITMENTS AND ENGAGEMENT |   |                       |  |
|--|---|-----------------------|--|
| GRI G3 / UNGC<br>COP ALIGNMENT         | DESCRIPTION<br>GOVERNANCE   | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE  |
| G3 4.1<br>UNGC 1-10<br>Actions         | Governance structure  | <b>⊗</b>              | Board structure and committees including description of mandate, composition and responsibility for economic, social and/or environmental performance: Corporate governance http://www.telstra.com.au/abouttelstra/companyoverview/governance/  Additional information on the Audit Committee's environmental responsibilities: Context, p. 4 Telstra 2012 Bigger Picture – Our Environment  |
| G3 4.2<br>UNGC 1-10<br>Actions         | Chair of the highest governance body  | <b>⊘</b>              | Role of the Chairman http://www.telstra.com.au/abouttelstra/company-overview/governance/directors/#role-of-the-chairman  Additional information: Chair of the board http://www.telstra.com.au/abouttelstra/company-overview/executives-directors/#catherine-b-livingstone  |
| G3 4.3<br>UNGC 1-10<br>Actions         | State the number of members of the highest governance body that are independent and/or non-executive members. | <b>⊘</b>              | Independent directors: Board of directors http://www.telstra.com.au/abouttelstra/company-overview/governance/directors/  Additional information: Director independence http://www.telstra.com.au/abouttelstra/company-overview/governance/directors/#director-independence   |
| G3 4.4<br>UNGC 1-10<br>Actions         | Mechanisms for shareholders and employees to provide recommendations or direction to the Board                |                       | Shareholders: See 'Shareholder Communications' and 'Voting Rights' in the Corporate Governance Statement of Telstra 2012 Annual Report. At the Annual General Meeting (AGM), held once each calendar year, shareholder resolutions are tabled and voted on by shareholders or their appointed proxy. Details of Telstra's next AGM can be found at: http://www.telstra.com.au/abouttelstra/investor/my-shareholding/annual-general-meeting/. Sustainability topics raised at 2011 AGM: National Broadband Network (NBN) see http://www.telstra.com.au/abouttelstra/investor/my-shareholding/annual-general-meeting/index.htm  Employees: CEO Blog http://exchange.telstra.com.au/author/david-thodey/ (mechanism); Stakeholder engagement – Progress, p. 12 Telstra 2012 Bigger Picture – Our Approach (mechanism); Stakeholder engagement, p. 4 Telstra 2012 Bigger Picture – Our People (working relationships with formal representation bodies). Sustainability topics raised: employee rights and working arrangements see Stakeholder engagement, p. 4 Telstra 2012 Bigger Picture – Our People; diversity, customer service, digital inclusion see CEO Blog http://exchange.telstra.com.au/author/david-thodey/ |



### GOVERNANCE, COMMITMENTS AND ENGAGEMENT

| GRI G3 / UNGC<br>COP ALIGNMENT  | DESCRIPTION   | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE  |
|---------------------------------|---|-----------------------|--|
|                                 | GOVERNANCE  |                       |  |
| G3 4.5<br>UNGC 1-10<br>Actions  | Link between compensation and company performance   | <b>⊘</b>              | Remuneration Report pp. 12-23 Telstra Corporation<br>Limited Financial Results for the Year ended 30<br>June 2012  |
|                                 |   |                       | Additional information: Remuneration Committee<br>Charter http://www.telstra.com.au/abouttelstra/<br>download/document/remuneration-charter.pdf  |
| G3 4.6<br>UNGC 1-10<br>Actions  | Avoidance of conflicts of interest  | <b>⊘</b>              | Declaration of interests http://www.telstra.com.<br>au/abouttelstra/company-overview/governance/<br>directors/#declaration-of-interests  |
| G3 4.7<br>UNGC 1-10<br>Actions  | Expertise of governance body<br>(for guiding the organisation's<br>strategy on economic,<br>environmental, and<br>social topics)                    | <b>⊘</b>              | Sustainability governance, p. 6 Telstra 2012 Bigger Picture – Our Approach. All members of the Telstra Group Executive Leadership Team and the Chief Sustainability Officer are represented on the Council to ensure the appropriate breadth of qualifications, expertise and knowledge of the business in our highest governing body that guides strategy on sustainability topics.   |
| G3 4.8<br>UNGC 1-10<br>Actions  | Mission and value statements  | <b>⊘</b>              | Values, Code of Conduct and Business Principles:<br>http://www.telstra.com.au/abouttelstra/download/<br>document/telstra-group-code-of-conduct-and-<br>business-principles.pdf<br>Level of implementation: Ethics, values and  |
|                                 |   |                       | governance – Company documents and policies,<br>p. 9 Telstra 2012 Bigger Picture – Our Approach  |
| G3 4.9<br>UNGC 1-10<br>Actions  | Procedures for the highest<br>governing body overseeing<br>identification and<br>management of economic,<br>environmental and social<br>performance | <b>⊘</b>              | See 'Sustainability' in the Corporate Governance Statement of the Telstra 2012 Annual Report See 'Audit Committee' in the Corporate Governance Statement of the Telstra 2012 Annual Report See 'Legal and Regulatory Compliance' in the Corporate Governance Statement of the Telstra 2012 Annual Report See 'Diversity and inclusion' in the Corporate Governance Statement of the Telstra 2012 Annual Report                       |
| G3 4.10<br>UNGC 1-10<br>Actions | Evaluating the performance  | <b>⊘</b>              | Performance evaluation overview http://www.telstra.com.au/abouttelstra/company-overview/governance/directors/#performance-evaluation; Executive Director Remuneration, pp. 12-23 Remuneration Report Telstra Corporation Limited Financial Results for the Year ended 30 June 2012; Non-executive Director Remuneration, pp. 12-23 Remuneration Report Telstra Corporation Limited Financial Results for the Year ended 30 June 2012 |



### GOVERNANCE, COMMITMENTS AND ENGAGEMENT

| GRI G3 / UNGC<br>COP ALIGNMENT  | DESCRIPTION  | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE  |
|---------------------------------|--|-----------------------|--|
|                                 | COMMITMENTS  |                       |  |
| G3 4.11<br>UNCG 7               | Precautionary approach   | <b>⊘</b>              | Telstra has a precautionary approach to environmental management. See Context p. 4, Telstra 2012 Bigger Picture – Our Environment. This approach is also embedded in Telstra's Environment Policy (see www.telstra.com/sustainability Reports, Links & Downloads) and Business Principles (see Principle 20 http://www.telstra.com.au/abouttelstra/download/document/telstra-groupcode-of-conduct-and-business-principles.pdf)   |
| G3 4.12<br>UNGC 1-10<br>Actions | Externally developed economic, environmental, and social charters, principles, or other initiatives to which the organisation subscribes | <b>⊘</b>              | Sustainability initiatives to which Telstra subscribes including date of adoption: Voluntary sustainability initiatives, inside cover Telstra 2012 Bigger Picture – Our Approach   |
|                                 | or endorses  |                       | Development and governance of initiatives:<br>Sustainability governance, p. 6 Telstra 2012 Bigger<br>Picture – Our Approach  |
|                                 |  |                       | Operations where applied: Scope, inside cover<br>Telstra 2012 Bigger Picture – Our Approach  |
| G3 4.13                         | Memberships in associations and advocacy organisations   | <b>⊘</b>              | Where positions in governance bodies are held:<br>Prime Minister's Expert Panel on Constitutional<br>Recognition of Aboriginal and Torres Strait Islander<br>Peoples.  |
|                                 |  |                       | Where we participate in projects or committees: United Nations Global Compact Network Australia and New Zealand; London Benchmarking Group Australia and New Zealand; Federal Government Consultative Working Group (CWG) to improve cyber-safety; Northern Territory Indigenous Economic Development Taskforce; Technical Working Group ICT Sector Supplement World Business Council for Sustainable Development / World Resources Institute Greenhouse Gas Protocol. |
|                                 |  |                       | Telstra does not provide substantive funding beyond routine membership dues to associations or advocacy organisations.   |
|                                 |  |                       | Strategic membership: United Nations Global<br>Compact   |
|                                 |  |                       | Additional information: Industry memberships,<br>Stakeholder engagement – Progress, p. 12 Telstra<br>2012 Bigger Picture – Our Approach  |
|                                 | ENGAGEMENT   |                       |  |
| G3 4.14                         | List of stakeholder groups engaged by the organisation   | $\bigcirc$            | Stakeholder engagement – Progress, pp. 12-14<br>Telstra 2012 Bigger Picture – Our Approach.  |
| G3 4.15                         | Basis for identification and selection of stakeholders with whom to engage   | <b>⊘</b>              | Stakeholder engagement – Approach, p. 12 Telstra<br>2012 Bigger Picture – Our Approach.  |



### GOVERNANCE, COMMITMENTS AND ENGAGEMENT

| GRI G3 | / UNGC  |
|--------|---------|
| COP AL | IGNMENT |

### **DESCRIPTION**

# LEVEL OF

### REFERENCE / DIRECT RESPONSE

| COP ALIGNMENT             | DESCRIPTION  | REPORTING | REFERENCE / BIRECT RESTONSE   |
|---------------------------|--|-----------|---|
|                           | ENGAGEMENT   |           |   |
| G3 4.16                   | Approaches to stakeholder engagement, including frequency of engagement by type and by stakeholder group | <b>⊘</b>  | Approach and overview of frequency of engagement<br>by type and group: Stakeholder engagement –<br>Progress, p. 12 Telstra 2012 Bigger Picture – Our<br>Approach.   |
|                           |  |           | Further information on stakeholder engagement undertaken in reporting year on material sustainability issues with key stakeholders: Stakeholder engagement, p. 4 Telstra 2012 Bigger Picture – Our People; Public policy and stakeholder engagement p. 4 Telstra 2012 Bigger Picture – Our Customers; Public policy and stakeholder engagement p. 4Telstra 2012 Bigger Picture – Our Community; Industry standards and stakeholder engagement, p. 5 Telstra 2012 Bigger Picture – Our Environment |
|                           |  |           | Shareholder engagement: See 'Shareholder Communications' in the Corporate Governance Statement of the Telstra 2012 Annual Report; and annual general meetings http://www.telstra.com.au/abouttelstra/investor/my-shareholding/annual-general-meeting/.  |
|                           |  |           | Engagement not specifically undertaken as part of report preparation; however results of engagement are used to inform the identification of our material sustainability issues for reporting and managing performance. See Material sustainability issues, p. 6 Telstra 2012 Bigger Picture – Our Approach.  |
| G3 4.17<br>UNGC 3 Actions | Key topics and concerns of stakeholders, and response  | <b>⊘</b>  | Summary: Stakeholder engagement, p. 4 Telstra<br>2012 Bigger Picture – Our Approach<br>Employees and unions: Stakeholder engagement,<br>p. 4 Telstra 2012 Bigger Picture – Our People;<br>Employee engagement, p. 5 Telstra 2012 Bigger<br>Picture – Our People, Industry standards and<br>stakeholder engagement, p. 5 Telstra 2012 Bigger<br>Picture – Our Environment  |
|                           |  |           | Customers and government: Public policy and<br>stakeholder engagement, pp. 4-5 Telstra 2012<br>Bigger Picture – Our Customers; Privacy - Progress,<br>pp.14-15 Telstra 2012 Bigger Picture – Our<br>Customers; Customer experience, pp. 6-7 Telstra<br>2012 Bigger Picture – Our Customers  |
|                           |  |           | Community: Public policy and stakeholder<br>engagement, p. 4 Telstra 2012 Bigger Picture – Our<br>Community; Community consultation for base<br>station location, p. 16 Telstra 2012 Bigger Picture –<br>Our Customers  |
|                           |  |           | Shareholders and investors: http://www.telstra.com.au/abouttelstra/investor/my-shareholding/  |

annual-general-meeting/index.htm



### **ECONOMIC**

| GRI G3 / UNGC<br>COP ALIGNMENT | DESCRIPTION  | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE   |
|--------------------------------|--|-----------------------|---|
| G3 DMA                         | Economic management approach                         | $\bigcirc$            | Aspect: economic performance; indirect economic impacts   |
|                                |  |                       | Financial highlights pp. 1-9, Telstra Corporation<br>Limited Financial Results for the Year ended 30<br>June 2012   |
|                                | ECONOMIC PERFORMANCE                                 |                       |   |
| G3 EC1                         | Direct economic value generated and distributed      | <b>⊘</b>              | Revenues: Results of operations & Revenue, pp. 10<br>& 13 Telstra Corporation Limited Financial Results<br>for the Year ended 30 June 2012  |
|                                |  |                       | Operating costs: Results of operations & Expenses,<br>pp. 10 & 14 Telstra Corporation Limited Financial<br>Results for the Year ended 30 June 2012  |
|                                |  |                       | Employee wages and benefits: Results of operations & Expenses, pp. 10 & 13 Telstra Corporation Limited Financial Results for the Year ended 30 June 2012  |
|                                |  |                       | Payments to providers of capital: Expenses, p. 13<br>Telstra Corporation Limited Financial Results for<br>the Year ended 30 June 2012   |
|                                |  |                       | Payments to governments: Results of operations, p.<br>10 Telstra Corporation Limited Financial Results for<br>the Year ended 30 June 2012   |
|                                |  |                       | Community investments: Social and community<br>investment – Performance, pp. 10-12 Telstra 2012<br>Bigger Picture – Our Community.  |
|                                |  |                       | Economic value retained can be calculated as revenue minus the remaining items listed.  |
| G3 EC2                         | Financial implications for climate change            | <b>⊘</b>              | Download Telstra 2011 Carbon Disclosure Project<br>submission at https://www.cdproject.net/en-US/<br>Results/Pages/overview.aspx  |
| G3 EC3                         | Pension plan obligations                             | <b>⊘</b>              | Notes to the Financial Statements - Summary of significant accounting policies, estimates, assumptions and judgements: 2.20 Postemployment benefits, p. 18 Telstra Corporation Limited Financial Results for the Year ended 30 June 2012  |
| G3 EC4                         | Financial assistance from government                 | $\bigcirc$            | Telstra does not receive government assistance.   |
|                                | INDIRECT ECONOMIC IMPACTS                            |                       |   |
| G3 EC8                         | Development and impact of infrastructure investments | <b>⊘</b>              | Rural and Regional Action Plan — Public policy<br>and stakeholder engagement, p. 4 Telstra 2012<br>Bigger Picture — Our Customers; Rural and regional<br>communities, Everyone Connected Customers —<br>Progress, p. 11 Telstra 2012 Bigger Picture — Our<br>Customers (investments are commercial) |



### **ENVIRONMENT**

| GRI G3 / UNGC<br>COP ALIGNMENT              | DESCRIPTION  | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE   |
|---|--|-----------------------|---|
| G3 DMA<br>UNGC 7,8 & 9                      | Environment management approach  | <b>⊘</b>              | Aspects – Energy; water; emissions, effluents and waste; compliance; and overall  |
| Assessment,<br>Policy, Goals<br>and Actions |  |                       | Goals and performance: Sustainability scorecard, p.<br>8 Telstra 2012 Bigger Picture – Our Approach   |
|   |  |                       | Policy, responsibility, monitoring and follow-up, additional contextual information: Context, p. 4 Telstra 2012 Bigger Picture – Our Environment; Energy use and carbon emissions – Approach and Progress, pp. 6-7 Telstra 2012 Bigger Picture – Our Environment, Waste and resource use – Approach and Progress, p. 11 Telstra 2012 Bigger Picture – Our Environment |
|   |  |                       | Training and awareness: Industry standards and stakeholder engagement, p. 5 Telstra 2012 Bigger Picture – Our Environment   |
|   | ENERGY   |                       |   |
| G3 EN3<br>UNGC 8<br>Outcomes                | Direct energy consumption by primary source  | <b>⊘</b>              | Energy use and carbon emissions - Performance,<br>p. 9 Telstra 2012 Bigger Picture – Our Environment  |
| G3 EN4<br>UNGC CoP 8<br>Outcomes            | Indirect energy consumption by primary source  | <b>⊘</b>              | Energy use and carbon emissions - Performance,<br>p. 9 Telstra 2012 Bigger Picture – Our Environment  |
| G3 EN5<br>UNGC 8 & 9<br>Outcomes            | Energy saved due to conservation and efficiency improvements                                   | <b>⊘</b>              | Energy use and carbon emissions - Performance,<br>p. 9 Telstra 2012 Bigger Picture – Our Environment  |
| G3 EN6<br>UNGC 8 & 9<br>Actions and         | Initiatives to provide energy-<br>efficient or renewable energy<br>based products and services | <b>⊘</b>              | Initiatives: Energy use and carbon emissions –<br>Progress, pp. 6-7 Telstra 2012 Bigger Picture – Our<br>Environment  |
| Outcomes                                    |  |                       | Quantified reductions: Energy use and carbon<br>emissions – Performance, pp. 7 & 9 Telstra 2012<br>Bigger Picture – Our Environment   |
| G3 EN7<br>UNGC 8 & 9<br>Actions and         | Initiatives to reduce indirect energy consumption  | <b>⊘</b>              | Initiatives: Energy use and carbon emissions –<br>Progress, p. 6-7 Telstra 2012 Bigger Picture – Our<br>Environment   |
| Outcomes                                    |  |                       | Quantified reductions: Energy use and carbon<br>emissions – Performance, p. 9 Telstra 2012 Bigger<br>Picture – Our Environment  |
|   |  |                       | Calculation methodology: Glossary p. 2  |
|   | WATER  |                       |   |
| G3 EN8<br>UNGC 8<br>Outcomes                | Total water withdrawal by source   | $\bigcirc$            | Waste and resource use – Performance, p. 13<br>Telstra 2012 Bigger Picture – Our Environment.<br>Telstra's primary water source is provided through<br>water utilities.   |



### **ENVIRONMENT**

| GRI G3 / UNGC<br>COP ALIGNMENT                     | DESCRIPTION  EMISSIONS, EFFLUENTS AND WASTE                             | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE  |
|--|---|-----------------------|--|
| G3 EN16<br>UNGC 8<br>Outcomes                      | Greenhouse gas emissions  | <b>⊘</b>              | Energy use and carbon emissions - Performance, pp. 7-8 Telstra 2012 Bigger Picture - Our Environment  Standard used: as set out in the National  |
| G3 EN17<br>UNGC 8<br>Outcomes                      | Indirect greenhouse gas emissions by weight                             | <b>⊘</b>              | Greenhouse and Energy Reporting Act 2007  Energy use and carbon emissions - Performance, pp. 7-8 Telstra 2012 Bigger Picture - Our Environment   |
| G3 EN18<br>UNGC 7,8 & 9<br>Actions and<br>Outcomes | Initiatives to reduce<br>greenhouse gas emissions<br>(additional)       | <b>⊘</b>              | Initiatives: Energy use and carbon emissions – Progress, pp. 6-7 Telstra 2012 Bigger Picture – Our Environment  Quantified reductions: Energy use and carbon emissions - Performance, p. 7 Telstra 2012 Bigger Picture – Our Environment   |
|  | COMPLIANCE  |                       | ricture our Environment  |
| G3 EN26<br>UNGC 7,8 & 9<br>Actions and<br>Outcomes | Initiatives to mitigate environmental impacts                           |                       | Material use: Waste and resource use – Progress, p. 11 Telstra 2012 Bigger Picture – Our Environment. Water use: Waste and resource use – Progress, p. 11 Telstra 2012 Bigger Picture – Our Environment  Emissions: Energy use and carbon emissions – Progress, pp. 6-7 Telstra 2012 Bigger Picture – Our Environment  Waste: Waste and resource use – Performance, pp. 12-13 Telstra 2012 Bigger Picture – Our Environment  Effluent and noise initiatives are not reported |
| G3 EN28<br>UNGC 8<br>Outcomes                      | Non-compliance with environmental laws and regulations                  | <b>⊘</b>              | Context, p. 4 Telstra 2012 Bigger Picture – Our<br>Environment   |
|  | SUPPLY CHAIN  |                       |  |
| UNGC 8 & 9<br>Actions                              | Initiatives in the supply chain to promote environmental responsibility | N/A                   | Sustainable procurement, p. 15 Telstra 2012 Bigger<br>Picture – Our Approach   |



### **HUMAN RIGHTS**

| GRI G3 / UNGC<br>COP ALIGNMENT                                    | DESCRIPTION  | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE   |
|---|--|-----------------------|---|
| G3 DMA<br>UNGC 1-6<br>Assessment,<br>Policy, Goals and<br>Actions | Human rights management approach   |                       | Aspects: Investment and procurement practices; non-discrimination; freedom of association  Goals and performance, policy, responsibility, monitoring and follow-up, additional contextual information: Human rights, p. 11 Telstra 2012 Bigger Picture – Our Approach; Supply Chain Standards see Reports, Links & Downloads http://www.telstra.com.au/sustainability  Training and awareness: Ethics, values and governance – Compliance training, p. 9 Telstra 2012 Bigger Picture – Our Approach |
|   | INVESTMENT AND PROCUREMENT PRACTICES   |                       |   |
| G3 HR3<br>UNGC 1-6<br>Outcomes                                    | Total hours of employee training on policies and procedures concerning aspects of human rights relevant to business operations | Θ                     | Ethics, values and governance — Progress:<br>Compliance training, p. 9 Telstra 2012 Bigger Picture<br>— Our Approach<br>We do not track hours, we track course completion.  |
|   | NON-DISCRIMINATION   |                       |   |
| G3 HR4<br>UNGC 1, 2 &<br>6 Actions &<br>Outcomes                  | Incidents of discrimination  | <b>⊘</b>              | Diversity and inclusion — Performance, p. 9 Telstra<br>2012 Bigger Picture — Our People   |
|   | FREEDOM OF ASSOCIATION   |                       |   |
| G3 HR5  | Freedom of association and collective bargaining   | Θ                     | Initiatives undertaken: Stakeholder engagement, p. 4 Telstra 2012 Bigger Picture – Our People; Employment and workplace relations – Progress, p. 14 Telstra 2012 Bigger Picture – Our People. We have not reported on at risk countries.  |



### LABOUR PRACTICES AND DECENT WORK

### GRI G3 / UNGC COP ALIGNMENT

### **DESCRIPTION**

## LEVEL OF REPORTING

### REFERENCE / DIRECT RESPONSE

G3 DMA UNGC 1, 3 & 6 Assessment, Policy, Goals and Actions Labour practices management approach



Aspects: Employment; labour/management relations

Goals, performance, policy, responsibility, monitoring and follow-up, and additional contextual information: Context, p. 4 Telstra 2012 Bigger Picture – Our People; Stakeholder engagement, p. 4 Telstra 2012 Bigger Picture – Our People; Employment and workplace relations, p. 14 Telstra 2012 Bigger Picture – Our People

Training and awareness: Ethics, values and governance – Compliance training, p. 9 Telstra 2012 Bigger Picture – Our Approach

Aspect: Occupational health and safety

Goals, performance, policy, responsibility, monitoring and follow-up, training and awareness, and additional contextual information: Health, safety and wellbeing, pp. 10-11 Telstra 2012 Bigger Picture – Our People; Wellbeing http://careers.telstra.com/Why-work-here/Health---Wellbeing.aspx

Aspect: Training and education

Goals, performance, policy, responsibility, monitoring and follow-up, training and awareness, and additional contextual information: Context, p. 4 Telstra 2012 Bigger Picture – Our People; Culture and engagement, pp. 5-6 Telstra 2012 Bigger Picture – Our People; Learning and development http://careers.telstra.com/Why-work-here/Learning---Development.aspx; Career Progression http://careers.telstra.com/Why-work-here/Career-Progression.aspx

Aspects: Diversity

Goals, performance, policy, responsibility, monitoring and follow-up, and additional contextual information: Context, p. 4 Telstra 2012 Bigger Picture – Our People; Diversity and inclusion, pp. 7-9 Telstra 2012 Bigger Picture – Our People

Training and awareness: Ethics, values and governance – Compliance training, p. 9 Telstra 2012 Bigger Picture – Our Approach



### LABOUR PRACTICES AND DECENT WORK

| GRI G3 / UNGC<br>COP ALIGNMENT   | DESCRIPTION                        | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE  |
|----------------------------------|------------------------------------|-----------------------|--|
|                                  | EMPLOYMENT                         |                       |  |
| G3 LA1                           | Breakdown of employment type       | <b>⊘</b>              | Employment and workplace relations –<br>Performance, pp. 14-16 Telstra 2012 Bigger Picture<br>– Our People   |
| G3 LA2<br>UNGC 6<br>Outcomes     | Employee turnover                  | <b>⊘</b>              | Employment and workplace relations –<br>Performance, pp. 16-17 Telstra 2012 Bigger Picture<br>– Our People   |
|                                  | LABOUR MANAGEMENT<br>RELATIONS     |                       |  |
| G3 LA4<br>UNGC 1 & 3<br>Outcomes | Collective bargaining              | <b>⊘</b>              | Employment and workplace relations –<br>Performance, pp. 14-17 Telstra 2012 Bigger Picture<br>– Our People   |
|                                  | OCCUPATIONAL HEALTH<br>AND SAFETY  |                       |  |
| G3 LA7<br>UNGC 1<br>Outcomes     | Rates of injury and lost time      | $\Theta$              | Lost days, injury rates, fatalities: Health, safety and<br>wellbeing – Progress and Performance, pp. 10-11<br>Telstra 2012 Bigger Picture – Our People   |
|                                  |                                    |                       | Absentee rate: We track average unplanned leave. Average unplanned leave is calculated as the total number of unplanned leave days taken in the year by all eligible employees divided by the count of eligible employees at the end of the year. Unplanned leave includes compensation leave, leave without pay < 3 days and sick leave for all eligible employees. As at June 30, 2012 this was 9.0. |
|                                  |                                    |                       | Contractor information is not reported.  |
| G3 LA8<br>UNGC 1 Actions         | Health and safety programmes       | Θ                     | Health, safety and wellbeing – Progress, pp. 10-11<br>Telstra 2012 Bigger Picture – Our People; Wellbeing<br>http://careers.telstra.com/Why-work-here/Health-<br>Wellbeing.aspx  |
|                                  |                                    |                       | Workers at risk are not reported.  |
|                                  | TRAINING AND EDUCATION             |                       |  |
| G3 LA10                          | Hours of training per employee     | $\Theta$              | Culture and engagement – Progress, p. 5 Telstra<br>2012 Bigger Picture – Our People  |
|                                  |                                    |                       | We do not track hours, we track dollars invested per employee.   |
| G3 LA12                          | Performance and career development | <b>⊘</b>              | All our people (i.e. 100%), regardless of gender or position in the company, receive regular performance and career development reviews. As a minimum, our leaders facilitate career development discussions with their people as part of the organisation's midyear and annual review cycle, although the frequency and approach taken will vary.   |



| GRI G3 / UNGC<br>COP ALIGNMENT    | DESCRIPTION                      | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE  |
|-----------------------------------|----------------------------------|-----------------------|--|
|                                   | DIVERSITY AND EQUAL OPPORTUNITY  |                       |  |
| G3 LA13<br>UNGC 1 & 6<br>Outcomes | Employees according to diversity | Θ                     | Gender: Diversity and inclusion – Performance, p. 9 Telstra 2012 Bigger Picture – Our People  Age groups: Employment and Workplace Relations – Performance, p. 15 Telstra 2012 Bigger Picture – Our People |
|                                   |                                  |                       | Board age: Directors Report – Directors Profiles, p. 6 Telstra Corporation Limited Financial Results for the Year ended 30 June 2012  Minority groups not reported.  |

### PRODUCT PESPONSIBILITY

| PRODUCT RESPONSIBILITY          |   |                       |  |
|---------------------------------|---|-----------------------|--|
| GRI G3 / UNGC<br>COP ALIGNMENT  | DESCRIPTION   | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE  |
| G3 DMA<br>UNGC 1 & 8<br>Actions | Product responsibility management approach                        |                       | Aspect: Customer health and safety  Electromagnetic energy and base station location, p. 16 Telstra 2012 Bigger Picture – Our Customers; Electromagnetic energy http://www.telstra.com.au/abouttelstra/advice/eme  Aspect: Marketing communications  Customer experience - Responsible marketing and customer communications, p. 7 Telstra 2012 Bigger Picture – Our Customers; Privacy protection – Online behavioural advertising, p. 15 Telstra 2012 Bigger Picture – Our Customers; Privacy at Telstra, see policy at: http://telstra.com.au/privacy/privacy-at-telstra  Aspect: Customer privacy  Privacy, pp. 14-15 Telstra 2012 Bigger Picture – Our Customers; Privacy at Telstra http://telstra.com.au/privacy/privacy-at-telstra |
|                                 | CUSTOMER HEALTH<br>AND SAFETY                                     |                       |  |
| G3 PR1<br>UNGC 1<br>Outcomes    | Health and safety impacts across life cycle of products/ services | <b>⊘</b>              | From development to use and percentage coverage: Electromagnetic energy and base station location – Approach and Progress, p. 16 Telstra 2012 Bigger Picture – Our Customers; Electromagnetic energy http://www.telstra.com.au/abouttelstra/advice/ eme  Disposal: Waste and resource use – Approach and Progress, p. 11 Telstra 2012 Bigger Picture – Our Environment   |



### PRODUCT RESPONSIBILITY

| GRI G3 / UNGC<br>COP ALIGNMENT | DESCRIPTION                   | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE  |
|--------------------------------|-------------------------------|-----------------------|--|
|                                | PRODUCT AND SERVICE LABELLING |                       |  |
| G3 PR5                         | Customer satisfaction         | Θ                     | Customer experience, pp. x-x Telstra 2012 Bigger Picture – Our Customers Service and satisfaction http://www.telstra.com.au/abouttelstra/commitments/ We do not attach value to reporting on a regional basis. |
|                                | CUSTOMER PRIVACY              |                       |  |
| G3 PR8<br>UNGC 1<br>Outcomes   | Customer data protection      | <b>Ø</b>              | Privacy – Progress and Performance, pp. 14-15<br>Telstra 2012 Bigger Picture – Our Customers.  |

### SOCIETY

| GRI G3 / UNGC<br>COP ALIGNMENT                                   | DESCRIPTION                 | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE  |
|--|-----------------------------|-----------------------|--|
| G3 DMA<br>UNGC 10<br>Assessment,<br>Policy, Goals and<br>Actions | Society management approach |                       | Aspect: Community  Context, p. 4 Telstra 2012 Bigger Picture – Our Community; Social and community investment, pp. 10-12 Telstra 2012 Bigger Picture – Our Community; Everyone Connected Communities, pp. 6-7 Telstra 2012 Bigger Picture – Our Community; Disaster relief and recovery, p. 9 Telstra 2012 Bigger Picture – Our Community; Reconciliation Action, p 8 Telstra 2012 Bigger Picture – Our Community; Sustainability at Telstra, p. 6 Telstra 2012 Bigger Picture – Our Approach; Sustainable procurement, p. 15 Telstra 2012 Bigger Picture – Our Approach Aspect: Corruption  Anti-bribery and anti-corruption – Progress, p. 10 Telstra 2012 Bigger Picture – Our Approach; Ethics, values and governance – Compliance training, p. 9 Telstra 2012 Bigger Picture – Our Approach Aspect: Public policy  http://www.telstra.com.au/abouttelstra/company- overview/governance/principles/#political-and- other-donations |



### SOCIETY

| GRI G3 / UNGC<br>COP ALIGNMENT | DESCRIPTION  | LEVEL OF<br>REPORTING | REFERENCE / DIRECT RESPONSE   |
|--------------------------------|--|-----------------------|---|
|                                | COMMUNITY  |                       |   |
| G3 S01                         | Impacts of operations on communities                       |                       | We assess and report the impacts of a number of aspects of our operations including the following: Base station location: Electromagnetic energy and base station location, p. 16 Telstra 2012 Bigger Picture – Our Customers  Telecommunications products and services: Everyone Connected Customers, pp. 9-11 Telstra 2012 Bigger Picture – Our Customers; Everyone Connected Communities, p. 6-7 Telstra 2012 Bigger Picture – Our Community; Disaster relief and recovery, p. 9 Telstra 2012 Bigger Picture – Our Community  Indigenous communities: Reconciliation Action, p. 8 Telstra 2012 Bigger Picture – Our Community  Examples of feedback and how it is incorporated: Public policy and stakeholder engagement, pp. 4-5 Telstra 2012 Bigger Picture – Our Customers; Public policy and stakeholder engagement, p. 4 Telstra 2012 Bigger Picture – Our Community; Everyone Connected Customers, pp. 9-11 Telstra 2012 Bigger Picture – Our Customers; Electromagnetic energy and base station location, p. 16 Telstra 2012 Bigger Picture – Our Customers |
|                                | CORRUPTION   |                       |   |
| G3 S02<br>UNGC 10<br>Outcomes  | Analysis for risk of corruption                            | <b>⊘</b>              | Anti-bribery and anti-corruption – Progress, p. 10<br>Telstra 2012 Bigger Picture – Our Approach. 100% of<br>business units were covered.   |
| G3 S03<br>UNGC 10<br>Outcomes  | Hours and total training to prevent corruption             | <b>⊘</b>              | Ethics, values and governance — Compliance<br>training, p. 9 Telstra 2012 Bigger Picture — Our<br>Approach<br>We do not track hours, we track course completion.  |
|                                | PUBLIC POLICY  |                       |   |
| G3 S05<br>UNGC 1-10<br>Actions | Public policy positions, development and lobbying          | <b>⊘</b>              | Public policy and stakeholder engagement, pp. 4-5<br>Telstra 2012 Bigger Picture – Our Customers; Public<br>policy and stakeholder engagement, p. 4 Telstra<br>2012 Bigger Picture – Our Community  |
| G3 S06<br>UNGC 10<br>Outcomes  | Contributions to political parties or related institutions | <b>⊘</b>              | Political and other donations http://www.telstra.com.au/abouttelstra/company-overview/governance/principles/#political-and-otherdonations   |



### TELECOMMUNICATIONS SPECIFIC INDICATORS

| GRI G3 / UNGC<br>COP ALIGNMENT            | DESCRIPTION   | REFERENCE / DIRECT RESPONSE  |
|---|---|--|
|   | INVESTMENT  |  |
| GRI 101                                   | Capital investment in telecommunication network infrastructure                                      | Summary financial results, p. 1 Telstra Corporation Limited Financial highlights for the Year ended 30 June 2012 (released as part of the Financial Results for the Year ended 30 June 2012) |
| G3 I02                                    | Universal Service Obligation  | Universal Service Obligation<br>http://telstra.com.au/abouttelstra/commitments/uso   |
|   | HEALTH AND SAFETY   |  |
| G3 I04                                    | Compliance with standards on exposure to radiofrequency emissions from handsets                     | Electromagnetic energy and base station location, p. 16 Telstra 2012 Bigger Picture – Our Customers  |
|   |   | Electromagnetic energy http://www.telstra.com.au/abouttelstra/advice/eme/  |
|   |   | Mobile phones and health http://telstra.com.au/abouttelstra/advice/eme/base-stations   |
| G3 I05                                    | Compliance with guidelines on exposure to radiofrequency emissions from base stations               | Electromagnetic energy and base station location, p. 16 Telstra<br>2012 Bigger Picture – Our Customers   |
|   |   | Electromagnetic energy http://www.telstra.com.au/abouttelstra/advice/eme/  |
|   |   | Mobile phones and health http://telstra.com.au/abouttelstra/advice/eme/base-stations   |
|   | INFRASTRUCTURE  |  |
| G3 I07                                    | Siting of masts and transmission sites  | Electromagnetic energy and base station location, p. x Telstra 2012<br>Electromagnetic energy and base station location, p. 16 Telstra<br>2012 Bigger Picture – Our Customers                |
|   |   | Electromagnetic energy http://www.telstra.com.au/abouttelstra/advice/eme/  |
|   |   | Mobile phones and health http://telstra.com.au/abouttelstra/advice/eme/base-stations   |
| GRI 108                                   | Number and percentage of<br>stand-alone sites, shared<br>sites, and sites on existing<br>structures | Electromagnetic energy and base station location, p. 16 Telstra 2012 Bigger Picture – Our Customers Mobile phones and health http://telstra.com.au/abouttelstra/advice/eme/base-stations     |
|   | ACCESS TO TELECOMMUNICATION   | I PRODUCTS AND SERVICES  |
| GRI PA1<br>UNGC 1 Actions<br>and Outcomes | Access to telecommunications products and services in remote and low population                     | Everyone Connected Customers – Progress, pp. 10-11 Telstra 2012<br>Bigger Picture – Our Customers  |
|   | density areas   | Rural and Regional Presence Plan http://www.telstra.com.au/abouttelstra/commitments/regional-rural-presence-plan   |



### TELECOMMUNICATIONS SPECIFIC INDICATORS

| GRI | G3, | / UNGC  |
|-----|-----|---------|
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### DESCRIPTION

### REFERENCE / DIRECT RESPONSE

### ACCESS TO TELECOMMUNICATION PRODUCTS AND SERVICES

|   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,  |  |
|---|--|--|
| GRI PA2<br>UNGC 1 Actions<br>and Outcomes | Access and use of<br>telecommunication products<br>and services by diverse<br>groups                       | Everyone Connected Customers – Progress, pp. 9-11 Telstra 2012 Bigger Picture – Our Customers  Disability services http://www.telstra.com.au/abouttelstra/ commitments/disability-services/  Telstra Connected Seniors https://www.telstra.com.au/telstra- seniors  Access for Everyone program http://telstra.com.au/abouttelstra/ commitments/access-for-everyone/ |
| GRI PA3                                   | Availability and reliability of telecommunications products and services                                   | Next G™ state coverage maps http://www.telstra.com.au/mobile/ networks/coverage  Network reliability http://telstra.com.au/abouttelstra/ commitments/customer-service-network-reports/network- reliability  Payphone services http://telstra.com.au/abouttelstra/ commitments/payphone-services  |
| G3 PA4                                    | Availability of<br>telecommunications products<br>and services in areas where<br>the organisation operates | Mobile coverage and networks http://www.telstra.com.au/mobile/ networks  Telstra Stores http://www.telstra.com.au/shoplocator Payphone services http://telstra.com.au/abouttelstra/ commitments/payphone-services  Everyone Connected Customers – Progress, p. 11 Telstra 2012 Bigger Picture – Our Customers  |
| GRI PA5<br>UNGC 1 Actions<br>and Outcomes | Telecommunication products<br>and services provided to<br>and used by low/no income<br>population groups   | Everyone Connected Customers – Progress, p. 9 Telstra 2012 Bigger Picture – Our Customers  Access for Everyone program http://telstra.com.au/abouttelstra/commitments/access-for-everyone/   |
| G3 PA6                                    | Provision of telecommunications products and services in emergencies and disasters                         | Disaster relief and recovery, p. 9 Telstra 2012 Bigger Picture – Our Community  Disaster relief packages – See Reports, Links & Downloads at http://www.telstra.com.au/sustainability  |
|   | ACCESS TO CONTENT  |  |
| GRI PA7<br>UNGC 1 Actions                 | Human rights issues relating to access and use of telecommunications products and services                 | Human rights, p. 11 Telstra 2012 Bigger Picture – Our Approach Internet and Cyber-safety http://www.telstra.com.au/abouttelstra/advice/internet/   |
|   |  |  |



### TELECOMMUNICATIONS SPECIFIC INDICATORS

| GRI | G3 | / UNGC         |  |
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| COP | AL | <b>IGNMENT</b> |  |

### DESCRIPTION

### REFERENCE / DIRECT RESPONSE

### CUSTOMER RELATIONS

|          | COSTOPIEN NEEATHONS   |   |
|----------|---|---|
| GRI PA8  | Publicly communication on<br>EMF related issues                         | Electromagnetic energy and base station location, p. 16 Telstra 2012 Bigger Picture – Our Customers  Electromagnetic energy http://www.telstra.com.au/abouttelstra/ |
|          |   | advice/eme/   |
|          |   | Mobile phones and health http://telstra.com.au/abouttelstra/advice/eme/base-stations  |
| GRI PA9  | Total amount invested in electromagnetic field                          | Electromagnetic energy research http://telstra.com.au/abouttelstra/advice/eme/eme-research  |
|          | research  | Electromagnetic energy http://www.telstra.com.au/abouttelstra/advice/eme/   |
|          | Initiatives to ensure clarity of charges and tariffs                    | Customer experience, p. 6 Telstra 2012 Bigger Picture – Our<br>Customers  |
|          |   | Service and satisfaction http://www.telstra.com.au/abouttelstra/commitments/  |
| GRI PA11 | Initiatives to inform customers about product features and applications | Customer experience, pp. 6-7 Telstra 2012 Bigger Picture – Our<br>Customers   |
|          |   | Service and satisfaction http://www.telstra.com.au/abouttelstra/commitments/  |
|          |   | Know How http://www.youtube.com/telstra   |
|          |   | Telstra Stores http://www.telstra.com.au/shoplocator  |
|          |   | Telstra Business case studies http://www.telstrabusiness.com/business/portal/online/site/businesscentrecasestudies  |
|          |   | Executive Briefing Centres http://www.telstraenterprise.com/abouttelstra/Pages/EBC.aspx   |
|          |   | Telstra Connected Seniors https://www.telstra.com.au/telstra-seniors  |
|          |   | Everyone Connected Community – Progress, p. 6 Telstra 2012<br>Bigger Picture – Our Customers  |
|          |   | Telstra Exchange http://exchange.telstra.com.au/  |

### RESOURCE EFFICIENCY

| GRI TA1<br>UNGC 8 & 9<br>Actions and | UNGC 8 & 9 resource efficiency of telecommunication products  | Evaluating the impacts of ICT http://www.telstra.com.au/sustainability  |
|--------------------------------------|---|---|
| Outcomes                             |   | Towards a High-Bandwidth, Low-Carbon Future Report http://www.telstra.com.au/sustainability                         |
|                                      | Next G case studies http://www.telstraenterprise.com/researchinsights/casestudies/Pages/CaseStudies |   |
|                                      |   | Telstra Productivity Indicator http://www.telstraenterprise.com/researchinsights/Pages/TelstraProductivityIndicator |
|                                      | Teleworking study http://www.telstra.com.au/sustainability  |   |



### TELECOMMUNICATIONS SPECIFIC INDICATORS

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### DESCRIPTION

### REFERENCE / DIRECT RESPONSE

### RESOURCE EFFICIENCY

| GRITA3<br>UNGC 8 & 9<br>Actions   | Transport and/or resource changes of customer use of the telecommunication products and services                   | Evaluating the impacts of ICT http://www.telstra.com.au/sustainability  Towards a High-Bandwidth, Low-Carbon Future Report http://www.telstra.com.au/sustainability  Next G case studies http://www.telstraenterprise.com/researchinsights/casestudies/Pages/CaseStudies |
|-----------------------------------|--|--|
| GRI TA4<br>UNGC 8 & 9<br>Outcomes | Indirect consequences of<br>customer use of products and<br>services and lessons learned<br>for future development | Productivity http://www.telstraenterprise.com/researchinsights/<br>Pages/TelstraProductivityIndicator<br>Industries http://www.telstraenterprise.com/industries/Pages/<br>Industries   |

For more information see www.telstra.com.au/sustainability